

KEILHAUER



NYS OGS – State Contract Number: PC70224, Award No. 23295 Furniture, All Types (Except Hospital Room and Patient Handling) (Statewide)

New York State Contract Ordering Instructions:

Keilhauer can accept Purchase Orders directly from **eligible New York State Contract entities** and from Keilhauer authorized NYS Contract Dealers. Please ensure that all NYS Contract Purchase Orders include the following details:

- Keilhauer Listed as the Contractor
- **Contract Number PC70224**
- Contract Pricing/Discount

New York State Discount Structure:

\$100 - \$250,000	57.8% off Keilhauer List Prices
\$251,000 - \$500,000	60.1% off Keilhauer List Prices
\$501,000 +	64.6% off Keilhauer List Prices

Inside Delivery Charges:

Downstate – Cannot exceed **23%** of the final product price.

Upstate – Cannot exceed **20%** of the final product price.

Please direct all product and pricing inquiries to the listed [Keilhauer Sales Representative](#).